

Retirement solutions

Insight-driven solutions, outcome-oriented focus

DESIRED OUTCOME

Generate new business

Leverage our best thinking to start conversations and close deals

DESIRED OUTCOME

Retain existing business

Offer our best products with the goal of reducing risk and increasing retention in volatile markets

DESIRED OUTCOME

Work smarter and simpler

Partner with our best people to leverage our resources, save time and increase productivity

Many investment managers view advisors as extensions of their own sales force. At J.P. Morgan Asset Management, we believe just the opposite. Our best solutions seek to extend and expand your retirement practice, creating potential opportunities to improve outcomes for both you and your clients.

Business-building insights and tools, based on proprietary research

- Access a leading-edge research team with thought leadership used to design products, develop sales tools, deliver value and differentiate advisors
- Gain unique perspectives into issues affecting DC plan outcomes – plan design, investment selection, target date investing, participant behavior, employee education and enrollment
- Deliver sophisticated insights through simple, actionable tools, including the industry's first-of-its-kind target date fund evaluation tool – the Target Date CompassSM – and our full library of advisor resources

Tailored retirement products from a strong, trusted name

- Bring DB-quality investing and insight to DC plans by leveraging our 75-year legacy as a high-quality institutional manager
- Focus on managing downside volatility and maximizing risk-adjusted returns to pursue positive plan outcomes
- “Know what you own” with style-pure investments designed for asset allocation and diversification
- Offer solutions across all major asset classes and styles, including target date funds and extended assets

Dedicated DC team who understands your needs

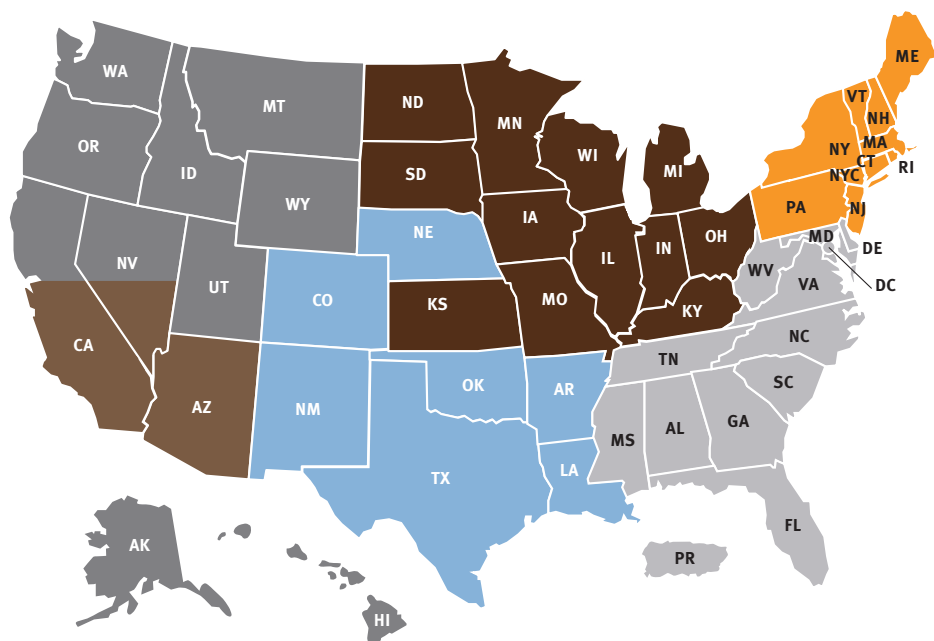
- Tap into specialists with diverse backgrounds in the DC business and a strong commitment to your success
- Uncover new business opportunities by leveraging our best prospecting ideas
- Access J.P. Morgan's global resources through single points of contact

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Next steps: Apply our insights to your outcomes

Contact one of the DC plan professionals listed below to discover how the best of J.P. Morgan can contribute to positive outcomes.

- **Plan sponsors:** Emphasis on achieving similar income replacement as DB plans
- **Advisor:** Opportunities to build and manage a successful retirement practice



J.P. Morgan Asset Management is the marketing name for the asset management businesses of JPMorgan Chase & Co. Those businesses include, but are not limited to, J.P. Morgan Investment Management Inc., JPMorgan Investment Advisors, Inc., Security Capital Research & Management Incorporated and J.P. Morgan Alternative Asset Management, Inc.

JPMorgan Distribution Services, Inc.

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